

# TRADE DELEGATION TO NAMIBIA

2026

30 November - 4 December | Namibia

SECTORS  
COVERED



Oil & Gas

AIA

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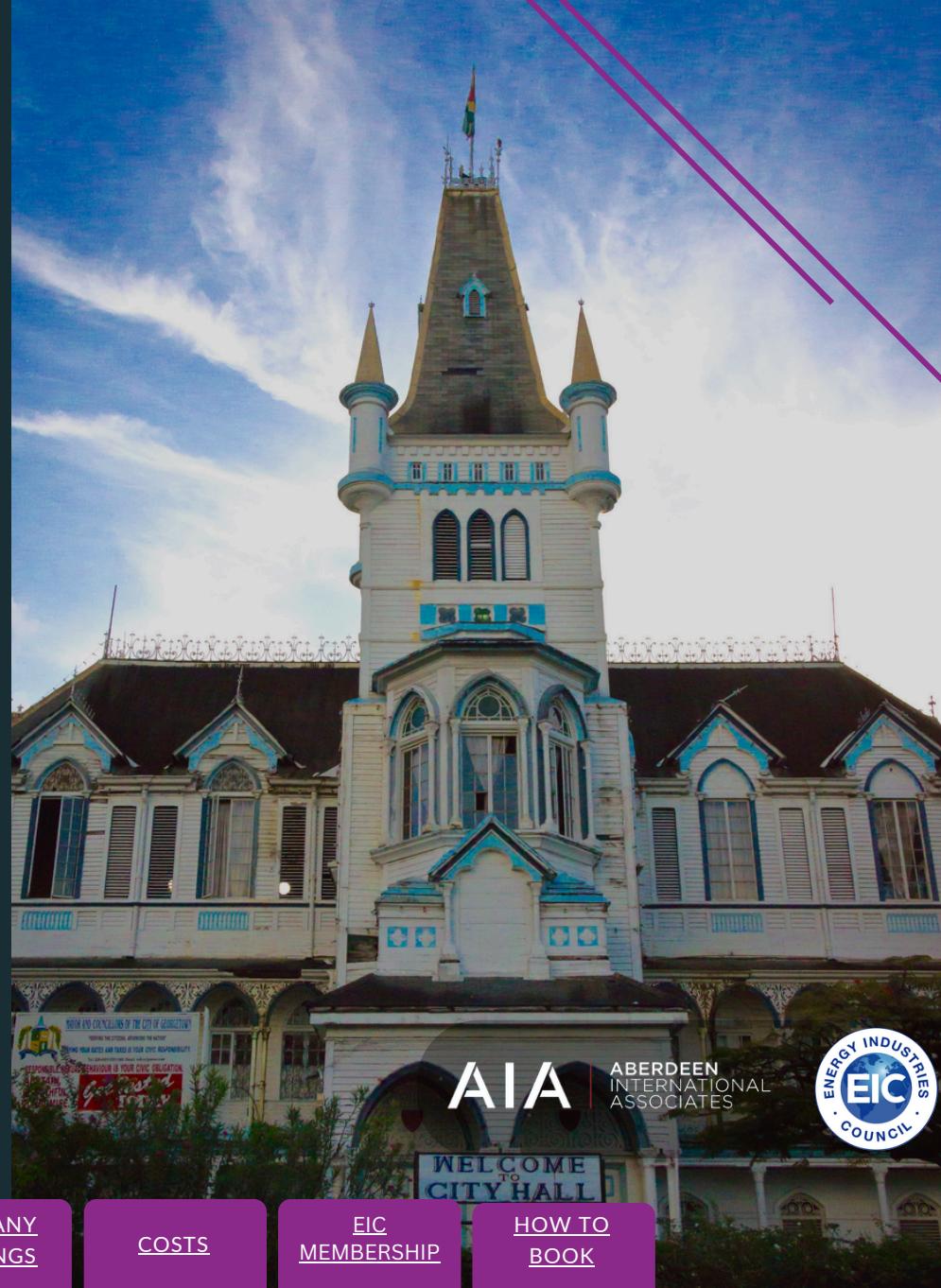
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**Date: 30 November - 4 December, 2026**

**Location: Namibia**

Join the **Trade Delegation to Namibia** with the EIC in partnership with AIA.

Delegates will have the opportunity to attend organised group meetings with key local players in the O&G sectors as well as incorporating briefing meetings presented by qualified speakers with in-market experience and attend a networking reception. Additionally, delegates can benefit from attending networking sessions, offering valuable opportunities to build connections and further discussions.



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# Market Intelligence

Namibia, a burgeoning gem in Southern Africa, has rapidly emerged as a key focus for E&P players following its basin-opening discoveries. The discoveries made by Galp Energia (now TotalEnergies operated) and TotalEnergies – Mopane and Venus – have elevated the country to a leading position on the global exploration stage. Subsequent exploration activities in the Orange Basin have yielded further promising results, including Capricornus-1X, and Manetti-1X. These assets have sparked a new wave of industry interest, with international energy companies such as Shell, TotalEnergies, QatarEnergy, ExxonMobil, Galp Energia, and others increasing their exploration efforts. Thanks to the high success rate on Namibia's side of the prolific Orange Basin, global operators are now paying even greater attention. This surge in activity will require significant investment to bring these ambitions to fruition.

Onshore E&P activity in Namibia is also gaining momentum. Alongside its hydrocarbon developments, Namibia is positioning itself at the forefront of the green energy sector. The country is emerging as a leader in green hydrogen, capitalising on its exceptional solar and wind potential. Companies seeking to expand their presence and tap into emerging markets should consider the strong opportunities Namibia has to offer.

**USD\$8.5bn**

Overall O&G CAPEX

**12,000 MMboe**

Estimated total oil equivalent

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## Benefits of Participating on the Trade Delegation



3-5 pre-arranged meetings per day with key players in market and government bodies



Market Intelligence report and project insights from EIC Sector Analysts



Meet with relevant local companies, partners & agents



In-country briefing: local content, business environment & key challenges in market



Networking Reception with key players in market to widen your network



Support from EIC offices worldwide.



Company profile in official delegation brochure distributed pre-event and during meetings

# Company Meetings - Wishlist

The delegation attend 3 - 5 pre-arranged meetings per day with buyers in market such as operators and EPC contractors as well as Governmental bodies, key industry organisations and infrastructure/projects.

Please see below examples of companies we will be approaching for meetings:



\*This is not an exhaustive list of companies

We also welcome delegates to highlight their companies of interest to be invited to host meetings or attend the networking reception. Additional networking opportunities will be provided with potential local partners and supporting organisations.

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# Costs

(Excluding VAT)

## Early Bird Rate:

Ends Monday 31<sup>st</sup> August 2026

EIC Member

**£2,560**

per person

Non Member

**£2,810**

per person

## Standard Rate:

EIC Member

**£2,660**

per person

Non Member

**£2,910**

per person

## Delegation package includes:

- Ice Breaker Welcome Dinner
- Access to Networking Reception
- All meeting rooms
- Ground transport to prearranged meetings
- Project Management

## Not included:

- Flights (domestic and international)
- Accommodation (please note, to facilitate logistics, a specific hotel will be recommended)
- Any meals excluding those mentioned in the final programme
- Airport transfers and any additional transportation outside the main delegation programme

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# EIC Membership

The EIC is the world's largest, energy-agnostic trade association, supporting companies that supply goods and services to the world's energy industries. EIC helps its members to export, diversify and grow through its network of international offices, where our teams gather intelligence on worldwide projects, organise business events and provide regional support to members.

## Exclusive Benefits



Events &  
Networking



Energy  
Market  
Expertise



Profile  
Raising



Supply Chain  
Expertise



To book your demo, please contact us on  
[membership@the-eic.com](mailto:membership@the-eic.com)

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EIC Platinum  
Global Partner:



FX Payment  
Partner:

Corpay<sup>^</sup>

International Trade  
Travel Partner:



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## How to Book

To secure your space, please complete your booking form and return to: [internationaltrade@the-eic.com](mailto:internationaltrade@the-eic.com)

## Important Information

Please do NOT book any travel or accommodation until the delegation has been confirmed by the EIC.

## Contact

If you have any questions about the event or wish to discuss your options in more detail please contact:

### Serena Carvalho

Project & Events Manager, International Trade

E: [serena.carvalho@the-eic.com](mailto:serena.carvalho@the-eic.com)

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